

2024 Catalog



Our Website
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Unlimited Solutions, **Powerful Technology**

Discover the Advantages We Provide You with Our 10 Years of Experience

Affordable Price

We are able to offer the most affordable prices thanks to our close relationships with many manufacturer/distributor partners around the world and our access to different resources.

Fast Delivery

We are Turkey's fastest electronic component supplier with our express shipments, wide network and import experience.

Global Reach

Thanks to our branches, partner offices and loading points in different parts of the world, we have access to many resources.

Quality Service

In the supply of electronic materials, we provide the components you need, thanks to our reliable and solid relationships with the world's leading companies.

R&D Process

Embedded Hardware and Software Development

Purchasing Process

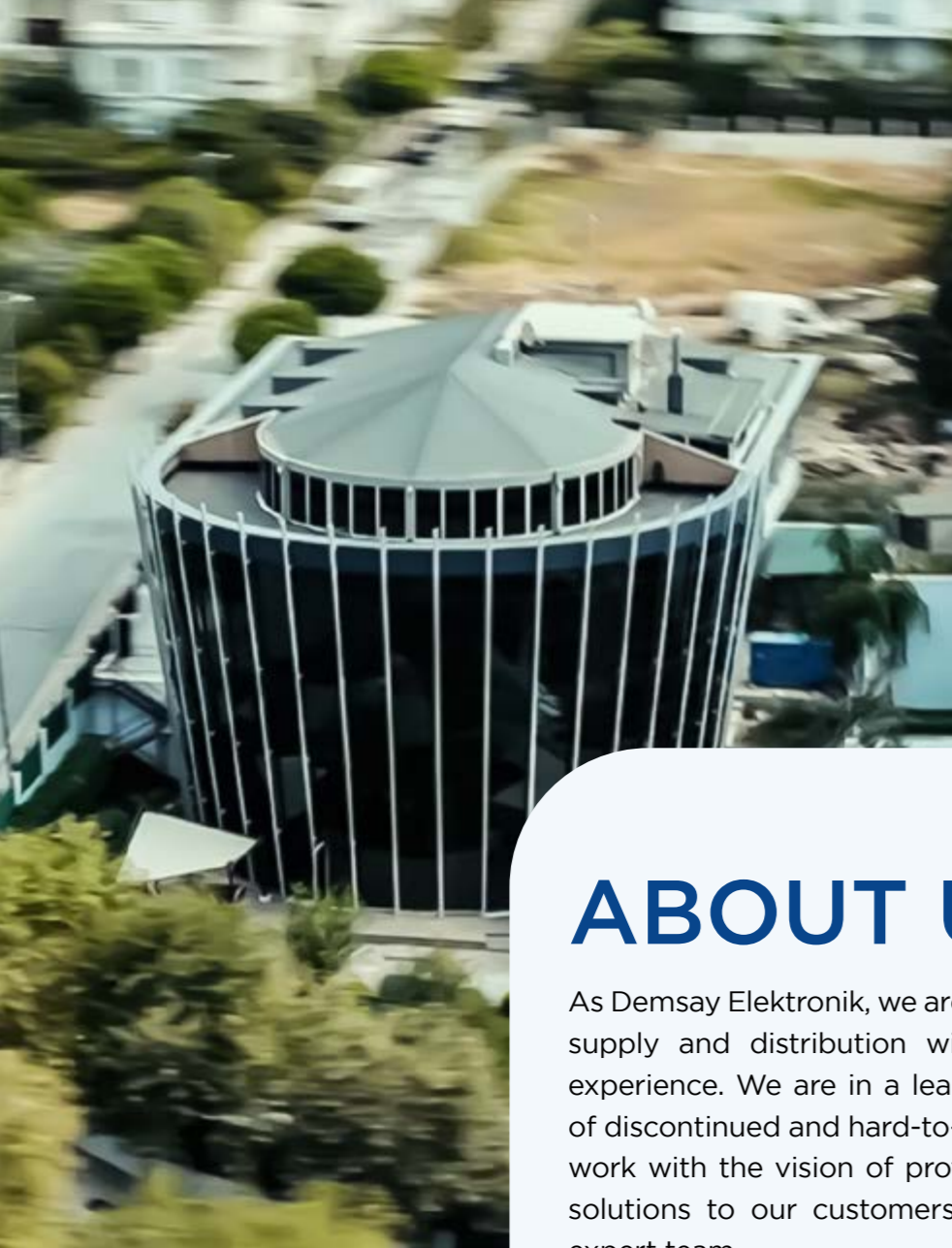
Supply and Purchasing Process of Electronic Components and PCBs

Product Testing Process

Firmware Upgrade, Hardware and Software Testing

SMT Process

Electronic Card SMT and Inspection Process



ABOUT US

As Demsay Elektronik, we are a company specialized in component supply and distribution with more than 10 years of industry experience. We are in a leading position especially in the supply of discontinued and hard-to-find electronic parts. We continue our work with the vision of providing fast, reliable and cost-effective solutions to our customers with our wide supply network and expert team.

We always keep customer satisfaction at the highest level and provide uninterrupted service in the global supply chain with regular weekly shipments. In this way, we maintain the continuity of our customers' production and projects and work devotedly to avoid any disruption in their business processes. We provide significant advantages in terms of both time and cost by offering fast delivery and instant stock management to our customers around the world with our weekly shipments.

With an innovative approach, we not only supply products but also offer technical solutions that best suit our customers' needs. Thanks to our quality control processes in line with industry standards, we always keep product reliability at the highest level.

In 2024, we will emphasize our trust, sustainability and technology-oriented growth with our new corporate identity that we designed specifically for our 10th anniversary.



Mission

We produce sustainable solutions to our business partners' needs by providing them with the highest quality electronic components in the fastest and most reliable way. With our continuous development-oriented approach, we work to produce innovations that make a difference in the industry. By establishing strong collaborations, we create long-term relationships built on trust and satisfaction.



Vision

As a leading brand in component supply, we aim to be a globally recognized, innovative and reliable business partner. We work to provide sustainable solutions by anticipating the developments in technology and the expectations of our business partners and to reach the position of a leading company that makes a difference in the sector with quality, speed and customer satisfaction.



Values

- Reliability: We provide timely and complete service to our business partners, as promised.
- Quality Focus: We observe the highest quality standards in our products and services.
- Customer Satisfaction: We approach the needs of our business partners with sensitivity and aim to establish long-term relationships.
- Innovation: We follow the innovations in the sector and integrate them into our business processes and solutions.
- Speed and Efficiency: We know the value of time and offer the fastest and most effective solutions.
- Sustainability: We act sensitively towards the environment and society in every aspect of our business.
- Team Spirit: We believe that we will achieve success together, and we work in harmony with our employees and business partners.
- Honesty and Transparency: We prioritize open communication and ethical values in all our relationships.
- Continuous Improvement: We always focus on moving ourselves and our business processes further.

WHY SHOULD YOU CHOOSE US?

Turnkey solutions from idea to product.



ADVANTAGEOUS PRICES

We provide you with the electronic components you need at the most competitive prices. With our cost-optimizing supply network and wide product range, we offer solutions that fit your budget while maintaining quality.



GLOBAL REACH

We provide unlimited access to your projects with the electronic components we supply from all over the world. Thanks to our wide international network and strong business partnerships, we help you take your business one step further by reaching the products you need in the fastest and most reliable way.



FAST DELIVERY

We serve with our strong supply network with more than 25 shipments per week to deliver your orders as soon as possible. We progress your projects without any disruption by providing the electronic components you need quickly and reliably for all our business partners.

For urgent orders, we guarantee product delivery as soon as possible with the same day shipping option.

SALES VOLUME

In recent years, we have experienced a significant growth process, taking into account the dynamics in the sector and customer needs. This growth is a result of our quality products, competitive prices and fast delivery approach.

Our commitment to customer satisfaction is reflected not only in our sales figures but also in the efficiency of our business processes. While this success strengthens Demsay's position in the sector, it also symbolizes our determination to achieve larger goals.

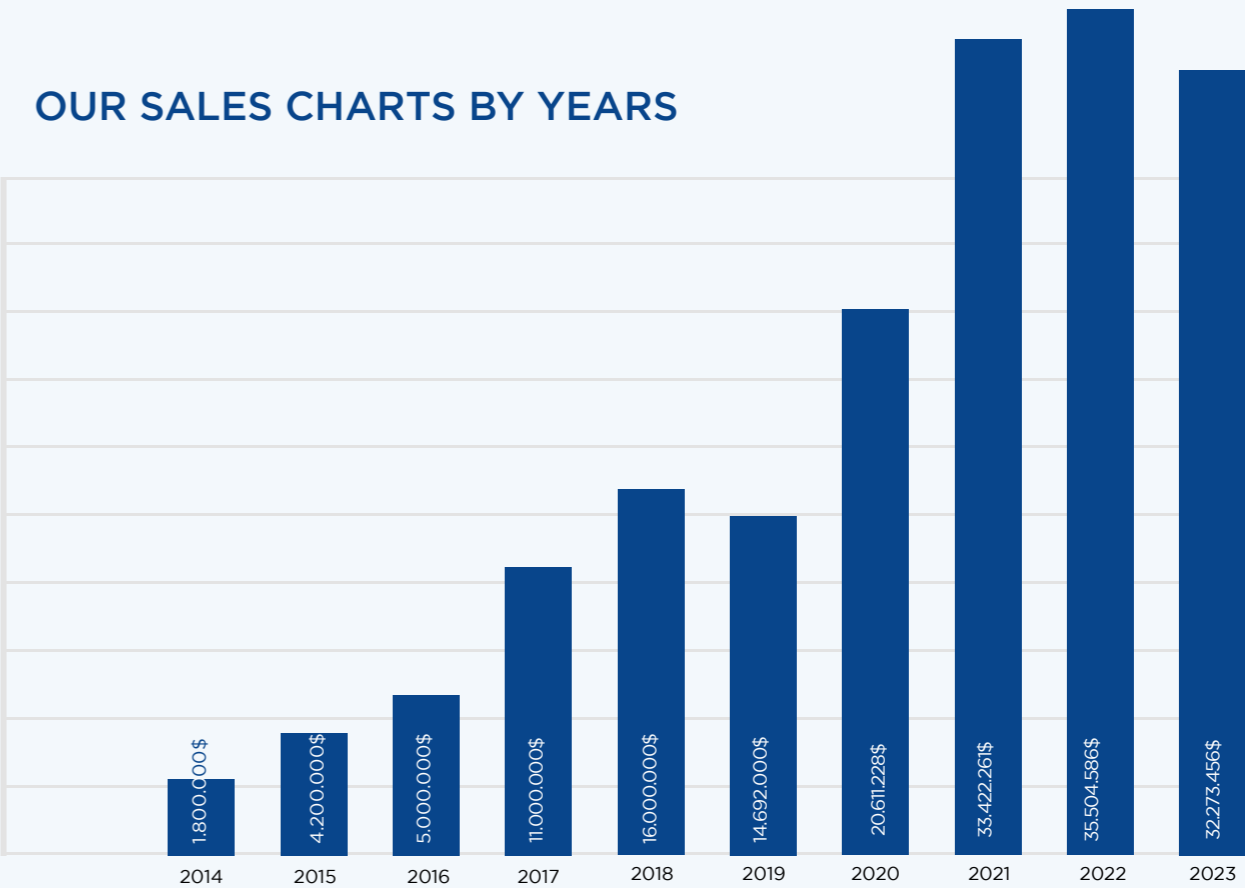


2024 Target Turnover
36.000.000 \$



Since Our Establishment
1.692 % Growth

OUR SALES CHARTS BY YEARS



SECTORS WE SERVE



Global SUPPLY

As Demsay Elektronik, we are proud of our extensive global supply network. Our strategically located offices in America, Romania and Shenzhen and our private warehouse in Hong Kong offer an uninterrupted supply chain to our business partners. Every week, we handle more than 25 air cargo shipments from our reliable suppliers and our own offices. Additionally, we are strengthening our global logistics processes by loading 4 ships monthly.

In this way, we support your business processes uninterruptedly with timely and reliable deliveries.



OUR CERTIFICATES

As Demsay Elektronik, we are determined to maintain our high quality standards in every field. As proof of the excellence we provide in our products and services, we document our commitment to quality with the following certifications.



Our Quality Management System Certificate



Occupational Health and Safety Management System Our document



Our Environmental Management System Certificate

GLOBAL MARKET ACCESS

As Demsay Elektronik, we offer you the best products and solutions around the world, thanks to our access to global markets. Thanks to our international supply network and strategic collaborations, we can quickly meet needs from various markets.

Thanks to our global market access, we provide a competitive advantage to our business partners and enable them to supply products that meet the highest quality standards at the most affordable prices.

2014

Founding Date

Our company, which was established in June 2014, continues on its way without slowing down.

150+

Number of Employees

We are working devotedly with our entire team working at Demsay Elektronik and its subsidiaries in 2023 to provide the highest quality service to our business partners.

32 Milyon \$

Our turnover

We reached our target turnover in 2023. We continue to grow by increasing our target every year.

20-25

Number of Shipments

We carry out an average of 20-25 shipments per week, in line with the needs of our business partners, through our contracted logistics companies.

SPHERICAL SUPPLY YOUR PARTNER

As Demsay Elektronik, we can quickly access product stocks in China thanks to our Shenzhen office in China. Through our warehouse in Hong Kong, we can deliver products not only to our business partners in China, but also to countries such as Japan, Korea, Taiwan, India and Malaysia.

We carry out our Far East shipments regularly every week, and thanks to these shipments, we can deliver the products to our business partners within a week.

Additionally, we can deliver our products to our customers in Europe as quickly as possible through our warehouse in Romania.

After our products are shipped to our headquarters, they are subjected to quality control processes by our expert team. After this stage, we offer the products we purchase from our suppliers, with whom we have established long-term commercial relationships and work based on mutual trust, to our business partners.



Global OUR PRODUCTS

Obligations	Connectors	Electro Mechanical	Semiconductors	Screen components	PCB	Memory Modules
Capacitor	PCB to PCB	Anahtar	Amplifier	7 Segment	Standard FR4	HDD
Resistance	Cable	Relay	Converter	LED Screen	ALU Materyal	SSD
Inductor	FPC/FFC Connector	Sensor	Storage	Character LCD	Rigid Flex	USB
Transformer	D-Sub Connector	Sigorta	Transistor	Chart LCD	Rogers	SD Kart
EMI Filter	USB Connector	Motor	Mosfet	OLED		
Ferrite Bead	Coaxial Connector	Speaker	Diode	TFT		
Crystal	Pin Title	Bell	Thyristor			
Oscillator	Terminal Block	Strength source	Triac			
RTC	Entegre Socket	Potentio meter				
Varistor	IP67 Resistant					
Antenna	Connector					

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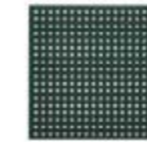
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NOTES



Electronic Industry and Tic. Inc.

DEMSAY ELECTRONICS

Sahil Mah. Marmara Cad. Çayırılı Sok.
No:2/1 34520 Beylikdüzü, İstanbul- TURKEY

 www.demsay.com

 info@demsay.com

 **+90 212 509 99 74**